Carolina Caring offers a community-based palliative medicine program that cares for patients in 12 counties of western North Carolina. Advanced Home Care is a not-for-profit, hospital-affiliated company that operates over 30 branch locations in 5 states. They service over 40,000 patients each day making them one of the largest Medicare/Medicaid-certified home care organizations in the Southeast. With Carolina Caring and Advanced Home Care both participating in innovative models with CMS in 2016 (CMMI and BPCI), they were eager to integrate their care to identify and measure the impact on patients served. Both organizations are recognized within the community for providing high quality of care. Through the Carolina Caring-Advanced Home Care collaboration individuals have shown significant improvement in quality of life, satisfaction with the services being provided, and the ability to successfully remain at home.

### Objective:
CC and AHC believed coordinating home health and community-based palliative care services would improve the health of populations, reduce the overall cost of healthcare, enhance the patient experience of care and improve the experience of health care providers.

### Methods:
- **Collaboration and Partnership Alignment**
  - Discussed rules and regulations for each setting of care, defined scope of services and created patient population stratification/trigger tool creation
  - Developed tools and resources for referral processes, internal sources, collaborative case conferences, staff education, and care coordination
  - Designed Collaborative Care Model
- **Implementation**
  - Partnership began in Gastonia, NC on November 3, 2016
  - Outcomes of partnership led to expansion of service to 9 counties and addition of 2 CC clinic locations within year
  - Developed tools and resources for referral processes, referral sources, collaborative case conferences, staff education and care coordination
- **Data Analysis & Strategic Planning**
  - Share learnings and explore opportunities to expand collaborative care model with Health Systems, ACOs, collaborative networks, payers and other palliative care and home health agencies
- **Integration of Learnings Across the Healthcare Continuum of Care**
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### Summary:
To date, CC and AHC have collaboratively served over 400 patients across 11 counties in North Carolina. We continue to identify strategic partnership opportunities to expand on delivery of care. Our programs have expanded from home-based to community-based to the integration of clinic locations. Through the success of our partnership, we have used our learnings to replicate positive outcomes with other networks across the full continuum of care (i.e. ACOs, collaborative networks, and payor source pilot programs.)